



DAMASCODE

DAMASCODE HIGH-PERFORMANCE **IT CONSULTANCY & SERVICES**

Driving digital excellence through expert
teams & nearshore delivery

www.damascodes.pt

About Us

At Damascode, we partner with European companies in France, UK and Switzerland to deliver agile IT and digital services.

OUR GOAL

Accelerate growth, reduce cost, and maximise impact through expert teams and proven service models.



Market Context & Opportunity



Digital transformation initiatives are accelerating across industries.



Skills shortage and high cost of in-house IT resources push for new delivery models.



Nearshore and outsourcing strategies provide competitive advantage – which is where Damascodes steps in.

Why Damascodel?



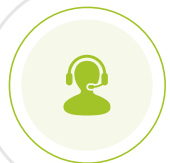
Access to highly-skilled IT professionals through flexible engagement models.



Nearshore advantage: aligned time-zones, cultural affinity, cost-efficiency.



Transparent processes, performance-driven culture.



End-to-end service model: from consultancy to delivery to managed operations.



Our Service Portfolio

We offer the comprehensive suite of services:



IT Team
Expansion /
Outsourcing



Nearsshore
Software
Development



Team-as-
a-Service
(TaaS)



IT Managed
Services
(IMS)

01 | Service

IT Team Expansion / Outsourcing



Provide access to highly-skilled professionals, nationally and internationally



Flexible engagement: team augmentation, dedicated teams, project-basis.



Ideal for organisations needing to scale quickly without heavy internal hiring.






02 | Service

Nearshore Software Development

Leverage nearshore teams to build web, mobile, AI, crypto and cloud solutions.

Benefits:

-  Enhanced collaboration,
-  Reduced cost
-  High quality.

Damascode ensures delivery with agile methodologies, clean code and strong governance.



03 | Service

Team-as-a-Service (TaaS)

Tailored and scalable teams aligned with your project needs.

Key benefits:



Flexibility to adjust
team size / skills.



Skilled and
committed experts.



Seamless
integration with
your organisation.



Cost-efficient
alternative to in-
house recruiting.

04 | Service

IT Managed Services (IMS)

Comprehensive management of your IT infrastructure through proactive and reactive support.

Key components

- | | |
|---------------------------|------------------|
| 01 Service manager | 04 Maintenance |
| 02 Dedicated interface, | 05 Innovation. |
| 03 Monitoring | |

Service areas:

- computing & storage
- identity & access
- collaboration
- workstations
- datacenter & cloud.

Our Approach & Delivery Model



We embed ourselves as your partner, not just a vendor.



Transparency & collaboration

you have visibility into performance, metrics, team.



Performance culture

inspired by excellence, growth, accountability.



Nearshore framework ensures time-zone alignment, cost-efficiency, quality.

Differentiators

01

European-based nearshore delivery with high standards.

02

Tailored service models (outsourcing, TaaS, managed services) under one roof.

03

Strong recruitment and retention of top IT talent.

04

Focus on outcomes: speed, cost control, innovation.

Value Proposition for Clients



Scale your IT capacity and skills quickly.



Reduce operational burden and overhead costs.



Increase agility: deploy teams, build solutions, adapt operations.



Focus on your core business while we handle IT delivery and operations.



Typical Engagement Models

Team Augmentation

We embed professionals into your team to fill gaps.

Dedicated Delivery Team

Fully-dedicated team managed by Damascodes, aligned to your goals.

Managed Service

We run your infrastructure or service with SLAs, reporting, proactive optimization.

Case Scenario / Example

Example:

A mid-sized European company required to scale their software development team quickly, reduce cost, and maintain quality. Damascode provided a dedicated nearshore team of 10 engineers, governed by monthly performance reviews, delivering the platform in 8 months rather than the typical 12-18 months.

10

engineers, governed by
monthly performance reviews

Clients & Key Projects

At Damascode, we take pride in our partnerships and success stories that demonstrate our ability to deliver high-performance IT and nearshore consultancy services.

Below are a few examples of our recent work

[Visit Our Portfolio](#)



Mundimat: We developed a custom application using the robust Laravel framework to meet the specific needs of Mundimat and Primavera. This solution increased productivity in the Human Resources and Finance departments by 120%.

Worten Academy: In 2019, we built a web application for Worten Portugal and Spain that allowed employees to select their annual training courses. Developed as a custom PHP MVC application, it later became the foundation and inspiration for the current Worten Academy mobile app.

Pluxee: We redesigned Pluxee's Portuguese portals, managing the full rebranding process and implementing new features during the launch of Sodexo's new brand in Portugal. Our team continues to update and enhance multiple web applications built with C#, PHP, and Laravel.

Next Steps

Let's explore how Damascode can support your next IT initiative:

- Schedule a discovery call to discuss your current challenge.
- We'll co-create a service proposal:



Scope



Team model



Cost
estimate



Timeline



DAMASCODE

Contact us

www.damascode.pt